



### **Key Responsibilities:**

- Manage and expand international carrier relationships for messaging and voice services.
- Monitor traffic trends & quality of service (QoS) to maintain business health.
- Drive revenue growth through strategic developments & partnerships.
- Collaborate with internal and external teams to manage fraud prevention and meet business goals.
- Prepare performance reports, forecasts, presentations, and market intelligence insights

### **Skills and Qualifications:**

- Bachelor's degree in business management.
- Knowledge of SMS, A2P, P2P, and interconnect business models is an advantage.
- Strong negotiation, analytical, communication and relationship management skills.
- Proficiency in MS Office.
- Ability to work collaboratively across teams and adapt to fast-paced environments.