

Great  
Place  
To  
Work®

Certified

SEP 2025-SEP 2026

LKA

BE PART OF OUR

# GROWTH STORY

**RELATIONSHIP OFFICER**  
TISSAMAHARAMA BRANCH



## You should ideally:

- possess part / full professional qualification acceptable to the Bank
- possess approximately 06-08 years of relevant experience in branch banking, with mandatory exposure to credit
- possess sound knowledge of financial statement analysis
- be able to communicate effectively with internal and external stakeholders, while maintaining strong interpersonal relationships
- possess excellent negotiation skills

## You will be mainly responsible for:

- identifying opportunities to grow the portfolio by acquiring new clients and expanding existing relationships.
- providing personalized financial advice and recommending suitable banking products and services.
- ensuring high levels of client satisfaction through prompt service and effective solutions.
- monitoring portfolio performance, managing risks, and ensuring compliance with regulatory standards.
- collaborating with internal teams to streamline operations and resolve client issues.
- participating in business development activities and staying updated on market trends.

We are an equal opportunity employer, committed to promoting an inclusive and diverse environment. Recruitment to the Bank is based solely on merit and competency irrespective of other characteristics that make our employees unique. Any form of canvassing is discouraged. Correspondence will only be with the short-listed candidates.

Please apply via e-mail by sending an updated CV or a DFCC Bank application form which could be downloaded from our website to [recruit@dfccbank.com](mailto:recruit@dfccbank.com) with the post applied for in the subject by **14 April 2026**.

Chief Human Resources Officer  
DFCC Bank PLC 73/5,  
Galle Road, Colombo 03

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Fitch Ratings A (lka)

Licensed Commercial Bank supervised by CBSL

 **DFCC BANK**  
*Keep Growing*