



The Associated Newspapers of Ceylon Limited (ANCL), widely known as Lake House, is the home and heart of print media in Sri Lanka. The country's pioneer print media institution having a history of over 100 years continuing to occupy the number one spot in the print media industry.

# BUSINESS DEVELOPMENT OFFICERS FOR COMMERCIAL PRINTING DEPARTMENT

We are looking for talented and dynamic individuals to bring commercial printing jobs.

## Job Responsibilities:

- Bring all types of offset & Digital commercial printing jobs
- Listen to customer requirements and present appropriately to attract customer
- Maintain and develop relationships with existing customers in person, via telephone calls and emails.
- Establish and maintain new client relationships
- Represent the Company to attract new customers.
- Negotiate with clients & follow up on outstanding

## Qualifications and Skills

- Passed the G.C.E. (O/L) Examination in any stream
- Willing to work without time bounds and be a persistent achiever
- Experience in the marketing field, representing a reputed company will be a definite plus point
- Excellent PR Skill
- Proven track record in achieving targets
- A good communication skill
- Ability to work independently with minimum supervision

Age below 55 years

You will draw a salary + incentive based earning on results achieved

Send your CV with names and contact details of two non-related referees to the under mentioned address within 7 working days of this advertisement stating the position on the top left hand corner of the envelope or e-mail your CV to the following e-mail address with the position applied for in the subject line.

For those who are interested please apply with detailed resume to the [careers@lakehouse.lk](mailto:careers@lakehouse.lk)



**THE HUMAN RESOURCES DEPARTMENT**

THE ASSOCIATED NEWSPAPERS OF CEYLON LTD.  
NO. 35, D.R. WIJewardene Mawatha, Colombo 10.