



WE ARE HIRING

Executive - Industrial Lube Sales

EXCELLENT OPPORTUNITIES TO BROADEN YOUR CAREER HORIZON

JOB PROFILE :

- Based in Colombo and responsible for sales and marketing of Lubricants & Greases within the B2B segment across the island
- Conduct regular field visits to B2B customers to build long-term business relationships and address operational requirements
- Manage and participate in Government and Private sector tender processes, coordinating closely with purchasing departments and internal stakeholders
- Liaise with designated Automotive OEM partners to promote and expand Automotive & Industrial lubricant sales
- Handle forecasting, supply coordination & timely payment collections
- Plan and conduct customer awareness programs, workshops, and technical seminars
- Ensure timely payment collection and maintain healthy customer accounts
- Identify new business opportunities and track competitor market trends

CANDIDATE PROFILE :

- Professional qualifications in CIM / SLIM, a Degree in Marketing, or an equivalent qualification
- A Postgraduate qualification or MBA in Sales / Marketing from a recognized university will be an added advantage
- Minimum 03 years of work experience in similar position in Sales / Marketing
- Preferably below 35 years of age
- Valid driving license
- Experience in Petroleum / Lubricant industry will be preferred
- Candidate should be willing to be posted anywhere across the island
- Excellent verbal and written communication in English
- Strong communication skills with a high level of customer orientation
- Excellent computer literacy

Apply Now

careers@lankaiooc.com

Lanka IOC PLC
Level 21, West Tower, World Trade
Center, Colombo 01

Submit your cv on or before 26h February 2026
(Mention the post applied)