

A photograph of a man and a woman standing in front of a modern building with large glass windows. The woman is on the left, wearing a white button-down shirt. The man is on the right, wearing a white shirt and a dark tie. Both are smiling. A green wavy graphic element is at the bottom of the image.

## EXECUTIVE – SALES

**Keells Food Products PLC**, a subsidiary of **John Keells Holdings PLC (JKH)**, is the country's market leader in processed meat products and has held this position for over three decades. Our company possesses ISO 9001:2015 Quality Management System, ISO 22000:2018 Food Safety Management System, and ISO 45001:2018 Occupational Health & Safety Management System Certifications. The Company manufactures a range of sausages, meatballs, hams, crumbed products and other food products categories & solutions under the "Elephant House" and "Keells Krest" brands.

### The selected candidates will be responsible for:

- Development and maintenance of key accounts to maximize volume, revenue, and profit in order to achieve company objectives
- Look for new sales opportunities and accounts in premium Horeca
- Effectively managing Sales & Distribution activities, internal and external communication to strengthen partnerships with customers
- Sound in Financial Literacy
- Working closely with distributors to optimize distribution
- A Good command of English language

### Required qualifications and skills:

- Have passed the G.C.E Advanced Level Examination
- Degree/Diploma/CIM qualification would be an added advantage
- Have a minimum of 5 years' Proven experience as a Sales Executive or relevant role
- Experience in Premium Horeca industry would be an added advantage
- A motorcycle and holding a valid riding license

Remuneration for the above position will be in accordance with the JKH Compensation and Benefits Policy.

If you are confident that you possess the above requirement, please send your CV, which includes the names of two non-related referees. Click on the advert now to join our team via Keells Food Products Careers site.