



Hayleys Group is amongst Sri Lanka's largest, and most respected diversified conglomerates with a turnover in excess of USD 1 Billion. To explore the World of Hayleys, visit us at: www.hayleys.com.

Hayleys Advantis Limited

Hayleys Advantis Group, the transportation, logistics and aviation arm of Hayleys PLC with over 60 years of industry presence, is a pioneer in providing end-to-end logistics solutions, representing some of the World's foremost shipping lines, freight forwarders and the largest air express transportation company. The Group also represents some of the world's leading passenger and cargo airlines and specializes in travel agency services. Today Advantis controls a truly international network offering and is fast becoming the undisputed leader in the areas of integrated logistics, freight management, marine services, terminals & engineering operations, airport services, aviation supply services, outbound travel services and other travel related services.

Total Transport Solutions Maldives Private Limited

Total Transport Solutions Maldives Private Limited, a partnership of Hayleys Advantis Limited, is one of largest transportation and logistics service providers, a pioneer in providing end-to-end logistics solutions, representing of the World's foremost shipping lines, Airlines, freight forwarders and the largest air express transportation company in the Maldives. Today TTS controls a truly international network offering and is fast becoming the undisputed leader in the areas of integrated logistics, freight management, marine services, and other related services. Following opening in our shipping sector.

Junior Executive - Sales (Maldives)

Job Responsibilities

- Achieve annual sales targets through commercial activities.
- Ensure timely debtor recoveries and follow-ups.
- Obtain competitive quotations for jobs/tenders.
- Manage client/agent relationships and oversee end-to-end shipments.
- Secure new business and ensure client retention.
- Submit cost sheets promptly for pre-alerts sent to consignees.

Candidate Profile

- Minimum GCE A/L or equivalent educational qualifications
- Preferably one year's experience in Liner/Freight Forwarding.
- Degree or equivalent qualification in Business Management, Logistics, Supply Chain, or a related field would be an added advantage
- Task-driven team player with adaptability to market changes.
- Strong communication and presentation skills.
- The role requires the candidate to be based in Malé City, Maldives.

If you think you have what it takes to be successful in this challenging role, please apply via email to careers@ttsgroup.mv indicating the position applied for on the subject line of the email. Pay and benefits of the above position will be competitive, and the rewards are performance driven.

Hayleys is an Equal Opportunity Employer.

