



As a Relationship Officer, you will play a vital role in managing and growing a portfolio of Vantage Banking clients. Your mission will be to build strong, meaningful relationships, deliver high quality service, and ensure customer satisfaction at every touch point.

In this role, you'll identify to on-board new clients, leverage existing relationships to generate referrals, and drive business growth. You will proactively cross-sell a wide range of banking solutions, including investment products, financing options, and value-added services.

Join us and be the driving force behind rewarding personalize banking experiences and business growth!

Candidate Profile

- Should have minimum of 2 years' experience in Relationship Management or Customer Service in banking.
- Should have the ability to accept challenges continuously and deliver excellent service levels placing customer satisfaction as top priority.
- Strong understanding of banking products and market trends.
- Should possess excellent communication, interpersonal and negotiation skills.
- Ability to analyse client needs and deliver banking solutions with minimum supervision.
- High level of integrity, confidentiality, and professionalism.
- Full/Part Qualification in Banking or Management from a recognized institution.
- Any other related professional qualifications would be an advantage.

Send your CV to employment@amana.lk indicating the position applied for in the subject line. Only shortlisted candidates will be notified





