



David Pieris Motor Company (Private) Limited is one of the largest automotive companies and a member of the David Pieris Group. The Group has diversified interests in automotive products, financial services, logistics & warehouse operations, eco — friendly agribusiness, racing & leisure, information and communication technologies.

We offer a secure and conducive climate with progressive career growth for our dynamic team members.



Sales Supervisor (Battaramulla & Nuwara Eliya)

Responsibilities

- Achieve sales targets in the respective territory.
- Ensure the routine dealership / distributorship visits are as per the schedule.
- Manage the field activities of subordinates & dealer channels; provide guidance to subordinates.
- Monitor and ensure proper functioning of the ERP system of the dealer channels.
- Maintain cordial business relationships with dealer channels to sustain the network and customer service whilst ensuring consistent levels of customer satisfaction are maintained with dealerships:
- Plan and organize necessary promotional activities to enhance the dealer off-take and market share.
- Gather industry and competitor information; identify and address the opportunities and weaknesses.

Requirements

- A Diploma / certificate level preferably in Marketing or Business Management or an equivalent qualification from a recognized institution.
- Minimum 3 years of experience in sales/marketing.
- Previous experience in automotive spare parts and tyres would be an added advantage.
- Proficiency in MS Office (MS Excel / MS Word / MS PowerPoint).
- Excellent Interpersonal skills coupled with verbal and written communication skills in English and Sinhala.

If you feel that you measure up to our expectations, apply in confidence by email or post, within seven (07) days of this advertisement, providing contact details of two non-related referees and indicating the position and area applied for, in the subject line or top left corner of the envelope.