

ASSISTANT MANAGER - BROKER SERVICES

Sri Lanka Insurance General is backed by decades of industry expertise and the country's most experienced insurance sector technical knowledge base. Join a team of highly qualified and most experienced professionals in the country to experience unparalleled opportunities for career growth and personal development opportunities within a performance-driven culture.



Duties & Responsibilities

- Plan, execute and manage duties in order to achieve the sales targets.
- Develop and maintain long-term strategic relationship with Insurance Brokers.
- Develop and innovate solutions for Insurance Brokers in addition to current product portfolio and lead the business in improving those products.
- Educate the Insurance Brokers with respect to new developments at SLIC and obtain broker responses and feedbacks.
- Expand the business by reaching new markets through brokers.
- Produce sales results consistently in order to achieve company's top and bottom line objectives
- Handle administrative aspects of responsibility, including providing accurate timely reports, expense management and competitor awareness.
- Display self-starting behavior, set and achieve competitive goals, and operate independently.

Qualifications & Pre-requisites

- Fully/Partly qualified in CIM/SLIM or Insurance/Sales related qualification and Passed G.C.E. O/L with minimum 06 subjects including Mathematics & Sinhala/Tamil.
- Minimum of 07 years' experience with individual performance in sales (preferably in the field of insurance)
- Age preferably below 45.
- Continuous achievement track record in performance
- A self driven - leader with excellent communication skills which includes Sinhala/Tamil and
- English and a pleasing personality
- Proven capability in building effective interpersonal relationships

If you believe you possess the above qualifications & experience, send in your CV along with the names of two non-related referees within 07 days of this advertisement to the address given below, stating the post applied for on the top left corner of the envelop or e-mail it to jobs@srilankainsurance.com stating the post applied for on the subject line.

HR Department

Sri Lanka Insurance Corporation General Ltd.,
No 21, Vauxhall Street, Colombo 02.
Company Registration No: PB 5208

Send Your Resume To

jobs@srilankainsurance.com

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