



# Growth is a mindset. Ready to nurture yours?

Seylan Bank, one of the most progressive banks in the country, is seeking a competent and forward thinking person to fill the following vacancy. This is your opportunity to join our dynamic team and move towards your career goals.

## Relationship Assistant – Corporate Solutions & Internet Payment Gateway (IPG & SMP)

### Job Responsibilities

- Assist in Analyzing and developing strategies to convert untapped business opportunities for IPG & Merchant portal solutions.
- Coordinate with Corporate banking, Corporate credit department & Branch credit department teams to generate leads to canvass IPG and Merchant portal solutions.
- Work closely with internal departments (All Retail Sales Channels, Digital channels, Branch, Branch relationship officers, Corporate banking, Corporate credit department & Branch credit, Liability product management, Marketing, Personal Banking etc.) for delivery of services and closing of business leads.
- Initiate product/ solution developments with the involvement of relevant Product Managers.
- Develop business / Solution proposals to targeted clients.

### The Person

- A minimum of 2 years of experience in a bank or a financial institution with exposure to Marketing and Sales.
- On the job experience in canvassing and selling Banking solutions.
- Dedicated to providing exceptional customer service with a positive attitude.
- Coordinate, organize and team building skills.
- Full or part qualification in CIM / SLIM will be an added advantage.

If you fulfill the above criteria, we invite you to email your cv along with a recently taken photograph to [careers@seylan.lk](mailto:careers@seylan.lk) within 7 days of this advertisement.

Only the shortlisted candidates will be contacted by Seylan HR