

JOIN THE TEAM OF CARGILLS BANK

Assistant Relationship Manager - Collection Accounts

KEY RESPONSIBILITIES

- ✓ Actively manage and grow a portfolio of collection accounts, ensuring strong relationships and excellent service delivery.
- ✓ Identify and acquire new collection accounts, focusing on strategic partnerships.
- ✓ Proactively work with collection account partners to increase the volume of transactions and optimize the collection process.
- ✓ Conduct regular performance reviews, identifying trends and taking corrective actions as needed.
- ✓ Regularly visit merchants to strengthen relationships and promote services.
- ✓ Actively support initiatives to increase the adoption of Cargills Bank's digital banking products and services.
- ✓ Ensure compliance with all relevant regulations and internal policies related to collection accounts and digital banking.
- ✓ Prepare detailed reports on collection account performance, trends, and customer insights.

EXPERIENCE & QUALIFICATIONS

- ✓ Educational Qualifications related to Banking/Business Management is preferable
- ✓ Minimum of four years of experience in relationship management/sales and marketing
- ✓ Excellent communication and interpersonal skills, with the ability to build rapport with clients and internal stakeholders
- ✓ Strong leadership, analytical skills and proficiency in Microsoft Office applications
- ✓ Passion for customer service and a drive to achieve business objectives

Interested candidates are invited to forward their CVs to career@cargillsbank.com mentioning the post applied for, in the subject line of the email on or before **07th February 2025**.

Head of Human Resources
Cargills Bank PLC
No. 696. Galle Road. Colombo 03.



FITCH RATING A(LKA)

Inquiries/Feedback
011 7 640 640

Official Website

www.cargillsbank.com



Cargills Bank PLC is a licensed commercial bank supervised by the Central Bank of Sri Lanka