



VACANCIES @ LANWA SANSTHA WANE



Ceylon Steel Corporation Ltd., under the brand name “LANWA Sanstha Wane”, the pioneer in the steel manufacturing industry in Sri Lanka, is today the undisputed market leader with cutting–edge technology and leading steel solutions for the construction industry.

The company, in its present expansion programmes, is looking for team spirited, result oriented individuals with passion and dynamism for the following vacancy.

AREA SALES OFFICER

RESPONSIBILITIES: _____

- Create sales leads toward achieving set sales targets
- Achieve monthly, quarterly & yearly sales targets given by the management
- Establish contacts and develop relationships with both present and prospecting stakeholders
- Improve and maintain brand visibility within assigned area in accordance with brand guidelines
- Be strongly aware of competitor presence and effect suitable action

REQUIREMENTS _____

- Should have passed G.C.E A/L or any qualification above
- Should possess minimum 3 of years' of sales experience, preferably, though not a must, in the construction industry
- Should be knowledgeable in social media marketing. That would be an added advantage
- Strong learning agility and problem-solving skills
- Have an aptitude for smart, persuasive and effective selling
- Strong interpersonal and presentation skills
- Be highly optimistic in spirit and determined in manner
- Sound computer skills
- Male - age below 35 years

If you are highly motivated & result oriented, here is your chance to fast-forward your carrier prospects. An attractive remuneration package awaits the right candidate.

If interested

Send your completed CV in PDF version with passport size formal photograph within 14 days of this advertisement, with contact details of two non - related referees, to:

vacancies@ceylonsteel.com

Ceylon Steel Corporation Limited, Oruwala, Athurugiriya, Sri Lanka.

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