



ABOUT US

Chamara Motors & Sticker Center (Pvt) Ltd is a leading and well-established player in the Automobile industry, specializing in the sales and service of premium automobiles. With a strong commitment to customer satisfaction and innovation, we have consistently delivered exceptional results. We are currently seeking a well-qualified and experienced HEAD OF SALES to lead our branch network.

DO YOU HAVE THE POTENTIAL?

HEAD OF SALES

RESPONSIBILITIES

As the head of the sales department, your primary responsibility is to lead and manage the team to achieve the company's goals. A sales head is responsible for developing and implementing strategies that align with a company's goals and objectives

JOB ROLE

- Formulating, executing and reviewing and feedback sales plan of the company.
- Achieving the sales targets of the all branches including Head Office.
- Develop a comprehensive sales and distribution strategy to maximize sales opportunities.
- Develop sales and distribution policies that reflect the organization's goals.
- Direct the Sales team in generating proposals that define a clear path to client satisfaction and revenue growth.
- Monitor changes in the industry and leverage them for business opportunities.
- Participate in forums to keep abreast of new changes in the industry and practices.
- Provide input on sales incentive structure and key performance indicators to help monitor targets.
- Review sales performance by analyzing performance reports.

QUALIFICATIONS

- Proven track record of last 5 years in similar capacity preferable in the Automobile industry.
- Excellent leadership and organizing skills.
- Analytical and creative thinking.
- BSc/BA Business Administration, Marketing or relevant field.

Interested candidates are encouraged to submit their resume and to info.hrchamarasticker@gmail.com or WhatsApp-0715444111. Please include "HEAD OF SALES" (your Name) in the subject line of the email.

For enquiries-0715444111

Attractive salary based on experience and ability