

# Sri Lanka's Best Brand

*Wants You!*



Vacancy for the position of

## Corporate Sales Officer – Digital Media

Singer (Sri Lanka) PLC operates with the vision to be the market leader in elevating and enriching lives in Sri Lanka.

The job holder will be responsible for directly working with corporate clients and channel partners in the industry and achieve sales target set by Management.

### Personal Profile

- Passed GCE (A/L) and GCE (O/L) Examinations with credit passes for Mathematics and English.
- Qualifications related to sales and marketing field.
- Minimum 2 years of working experience in corporate sales.
- Effective decision making, analytical and planning skills.
- Self motivated with a results-driven approach.
- Knowledge in Corporate business and handling corporate clients, government institutions will be an added advantage.
- Proficiency in English.
- Age below 35 years.

### Job Profile

- Visiting existing clients and potential clients to evaluate needs or promote products and services.
- Preparing and sending quotes and proposals.
- Keep track of assigned accounts to identify outstanding debts.
- Use databases to monitor and update outstanding accounts.
- Focusing on Corporate clients and ensuring incremental sales with keeping track of assigned accounts.
- Visiting existing clients and potential clients to evaluate needs or promote products and services.

**If you match our profile, email your updated CV with contact details of two non-related referees to reach us within 7 days from the date of this advertisement.**

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\*SLIM-KANTAR PEOPLE'S BRAND OF THE YEAR FOR 17 CONSECUTIVE YEARS\*

# SINGER®