

A Golden Opportunity for a Dynamic and Talented Individual

Madhavi Jewellers offers uniquely crafted gold Jewellery for any occasion. With traditional pieces that represent our Tamil heritage, we truly believe that our collections will truly exceed customer expectations.



Branch Manager Wellawatta (Tamil - Male)

Performance :

The Manager will be responsible for tracking and analyzing the overall Sales and Financial performance of the Branch including its profitability, costing, inventory movements, customer turnover, market behavior, customer behavior, competitor behaviors, market conditions, guiding the Sales team to achieve set goals and objectives, as well as advise Top Management on making timely decisions.

Job Profile:

- Take the lead in developing the monthly/annual budgets and sales and marketing plans/strategies of the Branch.
- Analyze sales and financial data of the Branch and create feasible models to support decision-making with the Marketing Team.
- Identify financial status, sales performance, inventory ratios, etc. by comparing and analyzing actual results with budget plans and profitability forecasts.
- Report on sales and financial performance progress for regular reviews at all levels. Provide data analysis for trends, forecasts and recommend actions for optimization.
- Perform market research, data mining, analysis and business intelligence research for future development.
- Collaborate with the Head Office and Sales Team.
- Provide daily performance updates of the Branch and connect the Marketing Team's performance with pre-set financial targets for the period.

Candidate Profile:

- An MBA or Higher National Diploma in the field of Business Administration and/or Finance is preferred.
- Over 5 years of experience in the field of jewellery retail business as a branch manager. Any professional qualification in Marketing and Finance will be an added advantage.
- Strong interpersonal skills, good presentation and communication skills.
- Good business acumen.
- Fluency in Tamil/English/Sinhala.
- Preferably aged between 40 to 45 years.

An immensely attractive salary and commission, far superior to the market baseline, will be paid to the selected candidate along with a multitude of other benefits.

Please attach a recently taken passport-size photograph with your application and send your resume to - shermila@plmtt.com indicating the position applied for in the subject line, within 10 days of this advertisement. All applicants are assured of the strictest confidentiality.

Madhavi
Jewellers