



*Pan Asia Bank, The Truly Sri Lankan bank, with over twenty-eight years of presence in the Banking Industry is on an ambitious growth trajectory.*

*The Bank was recognized at the National Business Excellence Awards organized by the National Chamber of Commerce of Sri Lanka with two prestigious awards, the Runner-up Award for the Banking sector and the Merit Award for Corporate Governance categories. These awards are a testament to strong financial/business fundamentals and how well the bank has laid a framework to mitigate any risks. In addition, Pan Asia Bank was also selected by LMD as one of the top 15 'Most Awarded Entities' in Sri Lanka.*

*We are looking to handpick a dynamic, results-oriented and highly motivated individual to join us on this exciting journey and to make a positive contribution as a valued member of our growing organization.*

## **SENIOR BRANCH MANAGER - PETTAH**

### **Job Profile:**

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- Overall management and running the branch as a profit center adhering to set norms/ operational guidelines.
- Develop and execute integrated sales relationships, deposit mobilization, and credit strategies to align with the Area Business Plan and to upgrade service quality.
- Ensure continuous growth of the SME lending portfolio of the branch and ensure achievement of budgeted lending targets with a focus on mid and large-size SME businesses.
- Set KPIs for branch staff, constantly review progress and foster an environment in which branch staff work together to achieve set business goals.
- Support portfolio growth by identifying cross-sell opportunities, guiding the team to deepen relationships and increase client acquisition and retention.
- Ensure continuous business growth by interacting with the local business community and participating in society events/ functions.

### **Candidate Prerequisites:**

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- Full/ Part qualification in Banking at IBSL is required.
- Bachelors' Degree will be an added advantage.
- Possess 15 years of work experience in a commercial bank, including a minimum of 5 years in a supervisory role at a branch and 3 years as a Branch Manager
- Sound communication skills and a flair for public relations.
- Exercise innovative leadership within a performance-driven culture and possess a "service-oriented mindset."
- Hands-on experience in lending and growing the loan book is a must.
- Knowledge of both Retail and SME banking covering Consumer Banking Operations and Credit Evaluation with adequate exposure to Credit Administration

### **Remuneration:**

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The successful candidates will be provided with an attractive remuneration package including fringe benefits, commensurate with industry standards.

If you are a results-driven Banking professional looking for a challenging and rewarding opportunity, we invite you to apply for the position through our career portal before the deadline provided.

**APPLY NOW**

Head of Human Resources,  
Pan Asia Banking Corporation PLC, No 450, Galle Road, Colombo 03

 **PAN ASIA BANK**  
The Truly Sri Lankan Bank