



## BRANCH MANAGER (KANDY)

### ABANS FINANCE PLC

Abans Finance PLC is a member of the prestigious Abans Group, a household name in Sri Lanka. With assets over Rs. 10 billion, we are one of the most innovative finance companies in Sri Lanka. The company's principal lines of business include finance leasing, vehicle loans, mortgage loans, and acceptance of fixed and savings deposits. The company currently operates across the island and is further backed by over four hundred Abans PLC outlets island wide. The long-term rating of Abans Finance PLC is "BBB+" (lka) / (Rating Outlook Negative) by Fitch rating Lanka limited which stands as a testament to the successful journey of the company and its strong backing of the parent company. Abans Finance PLC is seeking a dynamic, result-oriented individual to be a part of its' winning team as a Deputy Manager.

#### Key Responsibilities:

- Achieving Key Performance Indicators (KPIs) assigned to branch.
- Enhancing the customer portfolios and branch profitability by building mutually benefited partnerships with individuals, institutions and corporate customers.
- Monitoring branch's loan book recoveries and carry out timely following up on due payments.
- Ensure smooth functioning of branch administration/operation and adhere to procedures and controls.
- Achieving business targets of the branch with implementation of proper strategies.
- Motivate and guide branch staff to achieve overall objectives.
- Ability to capitalize on outstanding networking skills to grow up business.

#### Key Requirements:

- Degree or any professional & academic qualifications in a related discipline.
- Minimum 5 years of experience in the managerial or equivalent position at banking or financial institution.
- Ability to pursue and achieve set performance targets in a challenging environment.
- Knowledge in all aspects related to branch management, excellent customer service, regulatory requirements, leasing and financing.
- Excellent written and oral communication skills in both Sinhala and English languages.
- Good interpersonal, negotiation and leadership skills.

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The above positions offer excellent career prospects and opportunities for further **career progression** together with internal & external training. An attractive negotiable remuneration package in keeping with experience and industry norms is on offer.

Please forward your resume to [careers@abansfinance.lk](mailto:careers@abansfinance.lk) or by post to Head of Human Resources, Abans Finance PLC, No. 456, R. A. De Mel Mawatha, Colombo 03 with contact details of two non-related referees **indicating the post applied for** in the subject line within 14 days of this advertisement.

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