



SALES ENGINEER – (KANDY, KURUNEGALA, DOWN SOUTH)

Retail Information Technologies (Pvt) Limited [RIT] is a fully owned subsidiary of Sumathi Holdings and has over two decades of experience in the industry and the RIT is known as the pioneers in the industry of Retail Information Technology, specializing in providing cutting-edge solutions for retailers. With a commitment to innovation and excellence. We are seeking dynamic and motivated Sales Engineers to join our team. If you are passionate about technology, sales, and problem-solving, and have exposure in the retail industry solutions provider space, we invite you to be a part of our exciting journey.

Key Responsibilities :

- Manage sales operations in the allocated region, including client acquisition and relationship management.
- Conduct software and hardware troubleshooting activities to ensure seamless operations for our clients.
- Collaborate with cross-functional teams to deliver integrated solutions that meet customer needs.
- Provide technical support and guidance to clients on our range of Retail Information Technology products.
- Achieve and exceed sales targets through effective communication and negotiation.

Requirements :

- Bachelor's degree or Diploma in Engineering, Computer Science, or a related field.
- Proven experience in sales, preferably in the IT industry with exposure to retail industry solutions.
- Strong technical background with the ability to troubleshoot software and hardware issues.
- Excellent communication and interpersonal skills.
- Ability to work independently and as part of a team.
- Willingness to travel within the allocated region.

The selected candidate can be assured of an attractive and enhanced remuneration package with fringe benefits and a challenging/encouraging working environment.

Apply Now

careers@sumathi.com

In the email subject please mention the position you apply