

WE ARE HIRING!

BUSINESS DEVELOPMENT OFFICER

We are looking for a Business Development Officer who will play a key role in driving the growth and success of the company. You will be responsible for identifying and pursuing new business opportunities, developing and maintaining relationships with key clients and implementing strategies to help achieve the company's sales and revenue goals.

Responsibilities

- Identify and pursue new business opportunities for the company
- Develop and maintain relationships with key clients and partners
- Collaborate with cross-functional teams to develop and implement business development strategies
- Prepare and deliver sales presentations and proposals to prospective clients
- Achieve or exceed sales and revenue targets
- Monitor industry trends and market conditions

Requirements

- At least 1 year of experience in business development, sales, or a related field
- Strong communication and presentation skills
- Proven track record of achieving or exceeding sales targets
- Strong problem-solving and decision-making skills
- Experience managing budgets and reviewing financial statements
- Familiarity with CRM software and Microsoft Office suite



The selected candidate is assured of an attractive remuneration package. Send your detailed resume to careers@dtech.lk along with contact details of two non-related referees within 10 days of this advertisement.