



Fintrex Finance Limited is a Non-Bank Financial Institution (NBFI) regulated by Monetary Board of the Central Bank of Sri Lanka under the Finance Business Act No.42 of 2011. The company is backed by a consortium of world class investors including global insurance giant Fairfax Holdings.

## BRANCH MANAGER Location - Kandy

The ideal candidates should be having the following profile:

### The Job Role

- Achieve targets for lending, Gold Loans, Deposits, Recoveries, and profit.
- Oversee day-to-day branch operations, ensuring KPIs are met.
- Develop and implement strategies to grow the portfolio and improve revenue.
- Recruit, train, and coach branch staff for optimal performance and motivation.
- Monitor and maintain budgets, analyze sales and financial performance data.
- Build and manage relationships with key clients and stakeholders.
- Identify and promptly address operational and customer service issues.
- Ensure operational procedures comply with CBSL and policy requirements.

### Experience / Qualifications / Skills

- Minimum 6 years of experience in the Banking/Finance industry.
- 2-3 years in a Branch Managerial position.
- Full/Part professional qualification in Marketing, Accounting, Banking and Finance, or equivalent.
- Qualification obtained from a recognized university/institute is preferred.
- Sound knowledge of Fintech-based lending/financial products.
- Proficient in Credit Evaluation, Business Development, and market insights.
- Demonstrated ability to lead and manage people effectively.

**An attractive remuneration and fringe benefits with excellent prospects for career advancements await the successful candidate.**

Candidates are invited to send their detailed CVs to [careers@fintrexfinance.com](mailto:careers@fintrexfinance.com) or by post with the contact details of two non-related referees, to reach us within 14 days of this advertisement. Please mention the post applied for on the top left corner of the envelope or in the subject line of the e-mail.

Head of Human Resources & Administration,  
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