

David Pieris Solar Energy, the renewable energy arm of David Pieris Motor Company (Private) Limited (DPMC), is committed to offering cutting-edge solar solutions as part of its renewable energy portfolio. In keeping with DPMC's reputation, built over decades, for providing quality, reputed products with exceptional after-sales service, David Pieris Solar provides the best value-added offering for customers through a more customised approach.

Join us in driving innovation, sustainability and excellence in the field of renewable energy



SALES EXECUTIVE - SOLAR SALES

RESPONSIBILITIES

- Identify and target potential customers in the residential and commercial sectors to promote and sell PV solar solutions.
- Understand customer requirements and tailor solar solutions to meet their needs and budgets.
- Conduct compelling sales presentations.
- Achieve sales targets.

REQUIREMENTS

- Degree/ Professional Qualification in related to sales and marketing from a recognised institute.
- 3-5 years' experience in sales, preferably in the solar or renewable energy industry. Experience with B2B and B2C sales is preferred.
- Basic understanding of solar energy systems and technologies.
- Excellent verbal and written communication skills in English and Sinhala/Tamil with strong negotiation skills. Ability to speak all three languages would be a distinct advantage.
- Highly motivated, target-driven with ability work independently.

If you feel that this role is for you, send in a detailed resume along with two non-related referees by email or post, to reach us within 07 days of this advertisement indicating the position applied for, in the subject line of the email or top left corner of the envelope.

General Manager – Human Resources



David Pieris Motor Company (Private) Limited
No. 120, 120A, Pannipitiya Road,
Battaramulla.



Email : careers@dpmco.com



David Pieris Motor Company (Pvt) Limited

Company Reg. No. PV 131217