# **WE ARE HIRING**

#### **BUSINESS DEVELOPMENT EXECUTIVES**



We are seeking highly motivated Business Development Executives to join our team.

## The ideal candidate must be responsible for:

- Familiarizing with all products and services offered by our company.
- Procuring new clients through direct contact, word-of-mouth, and collaboration with the marketing department.
- Maintaining meaningful relationships with existing clients to ensure that they are retained.
- Suggesting upgrades or added products and services that may be of interest to clients.
- Reviewing clients' feedback and implementing necessary changes.

### He/ She should have below qualifications:

- Degree in marketing, business administration, or similar.
- 2-3 years of experience in relevant field.
- Intuitive and insightful, particularly regarding human behavior.
- Ability to generate revenue by identifying pain points and suggesting suitable products or services.
- Professional yet affable disposition.
- Excellent written and verbal communication in English.

## PLEASE APPLY ONLY IF YOU CAN JOIN US IMMEDIATELY.

WE OFFER A COMPETITIVE SALARY AND BENEFITS PACKAGE, AS WELL AS OPPORTUNITIES FOR PROFESSIONAL GROWTH AND DEVELOPMENT.

If you are a person with a passion for Business Development, please submit your resume and cover letter to navoda@kensleygraduateschool.com and saajith@kensleygraduateschool.com for consideration.

www.kensleygraduateschool.com