WE'RE

HIRING

Manager Sales and Operations at Java Institute for Advanced Technology, Bandarawela

The Java Institute for Advanced Technology is a prestigious research-based higher education institute in Sri Lanka. Holding an ISO 9001:2015 certification, it is also recognized as an Approved Centre of UK Awards. Collaborating with Skills and Education Group Awards, a well-established UK-based awarding organization recognized by CCEA, Ofqual, and Qualification Wales, the institute offers a range of certifications including RQF 4, RQF 5, and RQF 6, which have been credit-rated under the Scottish Credit and Qualifications Framework (SCQF) and the European Qualifications Framework (EQF). Moreover, the Java Institute provides BSc (Hons) in Software Engineering Top Up, validated by Birmingham City University - United Kingdom, and BEng (Hons) in Software Engineering full degree from IIC University of Technology - Kingdom of Cambodia, both recognized by UGC Sri Lanka.

As the Manager of Sales and Operations, your primary responsibility will be to oversee and support the recruitment of branch managers and students at the Java Institute for Advanced Technology.

This role involves several key tasks and responsibilities:

- Develop and execute strategies to enhance student enrollment and outreach to potential branch managers.
- Coordinate with the Higher Management to identify and recruit qualified branch managers for various locations.
- Implement marketing campaigns to promote the institute's programs and attract prospective students.
- Work closely with the admissions team to facilitate the student enrollment process.
- Collaborate with other departments to ensure smooth operations and provide excellent support to students and staff.
- Monitor and evaluate the effectiveness of recruitment and marketing efforts, making necessary adjustments as required.

Qualifications: To be eligible for the Manager Sales and Operations position at Java Institute, you must possess the following qualifications:

- A degree in a relevant field is required.
- Age between 30 - 50 years (male candidates). (You may include additional relevant qualifications)

Salary: Negotiable, based on qualifications and experience.

Application Deadline: August 11, 2023

How to Apply: Interested candidates are requested to submit their updated CV to kanchana@javainstitute.edu.lk

JAVA INSTITUTE
for Advanced Technology
INNOVATIONS FOR THE KNOWLEDGE SOCIETY

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