



**JOIN  
THE APEX  
TEAM**



## BUSINESS DEVELOPMENT EXECUTIVE

APEX Business Solutions is an enterprise-level IT consulting entity facilitating consultations and end-to-end implementations while partnering with leading brands. It is a 100% Sri Lankan talent-based company founded by a team of passionate, experienced, and specialised consultants in 2018. The core belief of APEX lies in facilitating and delivering factual transformational value to customers.

- Proven experience in sales, preferably in the IT industry, with a focus on transactional or solution selling.
- Excellent interpersonal and communication skills to build rapport with clients and establish long-term relationships.
- Ability to understand client business needs, identify opportunities, and propose suitable IT solutions that align with their goals.
- Proficiency in negotiation techniques, contract management, and closing deals while maintaining a win-win outcome.
- Proven track record of meeting or exceeding sales targets, with a focus on driving revenue growth and achieving measurable results.
- Effective organizational and time management skills to handle multiple clients, prioritize tasks, and meet deadlines.

Join our team and take your career to new heights in the rapidly evolving IT industry. We offer a competitive salary, attractive commission structure, and opportunities for growth and advancement. If you have a passion for sales, we want to hear from you.

if you feel you are the correct candidate for the above position

Please E-Mail your CV to [careers@apexbs.biz](mailto:careers@apexbs.biz)

Only shortlisted candidates will be contacted for an interview.