

We, MBSL Insurance Company Limited (MBSLI), are a subsidiary of the Merchant Bank of Sri Lanka and Finance PLC which is a subsidiary of Bank of Ceylon, the largest state Bank in Sri Lanka. MBSLI is powered by its parent company and is now geared to mark an unprecedented success in its journey of insurance. With a strong dedicated team of professionals, MBSLI assures all stakeholders an unparalleled reputation in reaching the highest expectations.

At present, the Company is in a rapid expansion process. To steer our expanding operation, we are in search of suitable candidates with proven track records for the following position. You are invited to witness the success story of MBSLI and drive the company to greater heights. If you feel that you are the ideal candidate, join hands with us!

MARKETING EXECUTIVE

Location - Ampara

- Minimum 5 years of proven capabilities in the sales profession of the financial services sector out of which minimum 2 years in the insurance/financial service industry is a must

The Job in common:

Responsibilities for this position will include, but are not limited to:

- Negotiate with potential clients and sell insurance policies / packages best suitable to meet clients' needs.
- Achieve assigned targets during the period of time
- Follow up on insurance policy renewals of existing clients
- Develop a prospective client base
- Assists clients with filing insurance claims
- Provide a satisfactory level of service to clients

Person Specification:

- Minimum three passes in G C E A/L and/or G C E O /L with six passes including Mathematics , English and Sinhala.
- Sales and Marketing / Business Management qualification from an UGC approved University or an industry recognized institution will be advantageous.
- Certification in insurance is advantageous .
- Good communication skills and Negotiation skills in Sinhala /English. Ability to communicate in Tamil language would be advantageous.
- Team player with good interpersonal and interaction skills.

An attractive remuneration package commensurate on par with qualifications/experience, a supportive organizational culture for development and other benefits are on offer for the selected candidate.

Forward your CV with a recent stamp sized coloured photograph & details of two non-related referees to reach us within 07 days of this advertisement indicating the position applied for on the top left corner of the envelope or in the subject of the e-mail.