

Hayleys Group is ranked No. 1 (LMD) amongst Sri Lanka's largest and most diversified public companies with over USD 1 Billion turnover. For more information, visit us at <http://www.hayleys.com>

Hayleys Advantis Ltd

Hayleys Advantis Group, the transportation, logistics and aviation arm of Hayleys PLC with over 60 years of industry presence, is a pioneer in providing end-to-end logistics solutions, representing some of the World's foremost shipping lines, freight forwarders and the largest air express transportation company. The Group also represents some of the world's leading passenger and cargo airlines and specializes in travel agency services. Today Advantis controls a truly international network offering and is fast becoming the undisputed leader in the areas of integrated logistics, freight management, marine services, terminals & engineering operations, airport services, aviation supply services, outbound travel services and other travel related services.

Executive - Sales (Airlines)

Job Responsibilities

- Achieving GSA & principal target with the team.
- Daily Sales visits to travel agencies as per the Sales Visits plan.
- Educate and update trade promptly on product.
- To introduce product offers at least to 5 new agents for the year.
- Updating the immediate supervisor with Market information & competitor activities.
- Maintain & update Agents and Cooperate Database. Send daily sales reports, provide information, organize events to the trade, propose activities to better sales & marketing.
- Updating and submitting sales reports.

Candidate Profile

- Experience in marketing and sales in Airline Industry is a MUST.
- Excellent command of English language.
- Go getter attitude and with a positive personality.
- Good PR and outgoing personality.
- Should possess a clean personal record.
- Computer literacy and analytical skills.
- Good Interpersonal skills.

If you think you have what it takes to be successful in this challenging role, **please click on the flyer to Apply Now** or **email your CV to careers@aviation.hayleys.com with the subject "Executive – Sales (Airlines)"**. Pay and benefits of the above position will be competitive, and the rewards are performance driven.

Hayleys is an Equal Opportunity Employer.



A World of Opportunity