



Ninehearts Group is a fast expanding, diversified group of companies servicing the Corporate Sector, Mobile Devices, Printing and Photographic markets with an Island wide customer portfolio and a network of locations around the country. Here's an opportunity for an energetic, innovative and efficient individuals to be part of our success story.

---

## **SALES MANAGER - PRINTING PRODUCTS**

We are looking for a Sales Manager with experience in the printing industry, including expertise in Offset, Digital, Flexo, Gravure, and Screen Printing. The role involves developing sales strategies, managing customer relationships, and organizing promotional events.

The successful candidates will be independently managing the business unit with key Responsibilities:

- **Sales Strategy and Execution:** Develop and implement sales strategies to meet and exceed targets. Focus on expanding market share in the printing industry.
- **Client Relationship Management:** Foster strong relationships with existing and potential clients. Understand and address their needs effectively.
- **Market Analysis and Trends:** Stay abreast of industry trends and market dynamics. Use insights for strategic planning and decision-making.
- **Sales Reporting and Forecasting:** Regularly report on sales results and forecast future sales.
- **Event and Promotion Management:** Organize and oversee customer events and promotional activities to enhance brand visibility and product awareness.
- **Collaborative Efforts:** Work closely with other departments to align sales strategies with broader company objectives.

### **Qualifications and Experience:**

- Bachelor's degree in business administration, Marketing, or related field.
- Over 5 years of sales experience in the printing industry, with a proven track record.
- Strong knowledge of Offset, Digital, Flexo, Gravure, and Screen Printing.
- Excellent communication, negotiation, and interpersonal skills.
- Proficiency in Sales Pipeline management and Microsoft Office Suite.
- Demonstrated ability to lead a team and organize successful customer events and promotions.

*If you are capable of handling the above posts, you will be entitled to a very secured job with regular improvements in standards. Salary and other benefits are negotiable, depending on individual ability and experience. Send in your application with a photograph and copies of recent testimonials, including the names of 2 non-related referees within 7 days to:*

---

General Manager,  
**Ninehearts Imaging (Pvt) Ltd.**  
99 Stace Road, Colombo 01400, Sri Lanka.  
E-mail: [careers@ninehearts.com](mailto:careers@ninehearts.com)