



KPP Group is one of the leading importers and distributors of Glass and Mirror in Sri Lanka. The KPP Group has its origins in Horana Picture Palace (HPP) first established in 1966. In 2000, a new business, under the name, **Kohuwala Picture Palace (KPP)** was established to distribute Glass material island wide. At present, the KPP Group has a considerable market share for the Glass requirements in Sri Lanka and adding productive candidates to our team shall contribute vastly for the growth of our business.

KPP Group offer the following job opportunity for immediate filling up.

## CUSTOMER CARE EXECUTIVE

### Key Responsibilities:

- Meet current customer requirements consistently over the phone
- Identify new business opportunities by analyzing prospects and evaluating customer needs through calling, networking and social media
- Maintain an accurate and ongoing sales pipeline
- Achieve weekly & Monthly sales targets
- Ensure customer satisfaction through complete sales cycle
- Create frequent reviews and reports with sales and financial data

### Requirements:

- Passed GCE A/L and following any marketing course is an added qualification.
- 1 – 2 years' experience in a similar capacity would be an added advantage
- Possess a sound knowledge in any computer package and MS Office environment.
- A pleasing personality, ability to listen, understand a client's request and should be a team player.
- Suitable candidate should be fluent in communication and **ability to speak in Tamil** is an added advantage.
- Be a good team player.
- Age below 27 years and expect to perform with **time targets**.
- Preference will be given for candidates who live in close proximity.

### Remuneration: Basic Salary + Target Incentive + Sales Commission

*Approximately Rs. 50,000/- to 65,000/- per month*

An attractive remuneration will be offered to the right candidate and rewards are performance driven.

If you are confident that it takes to be successful in these challenging roles which has the individual progress and carrier development opportunity, please apply via email to [hr@kppgroup.lk](mailto:hr@kppgroup.lk) along with names and details of non-related referees within 10 days of this advertisement indicating the position applied for on the subject line of the email.

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